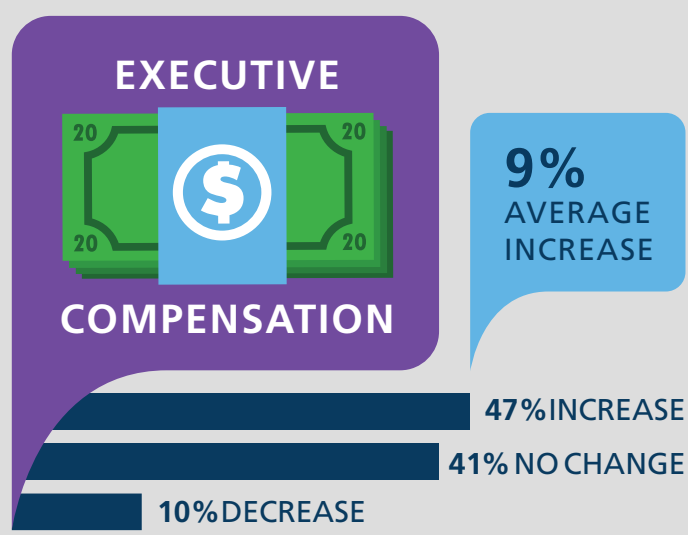


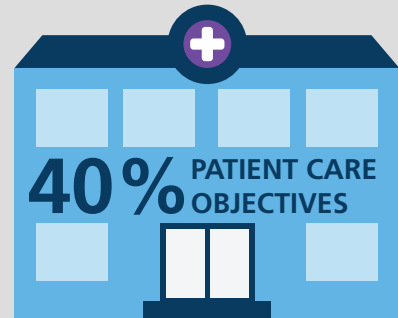
# SALARY BOOST

## HEALTHCARE EXECUTIVE COMPENSATION TRENDS

As the healthcare industry undergoes significant changes, so too does compensation for healthcare executives. Financial pressure, value-based care, and an increasingly competitive workforce market are among the many factors influencing compensation. Utilizing survey responses from healthcare executives in B.E. Smith's 2017 Executive Compensation Intelligence Report, this infographic examines compensation trends in the industry. It also offers insights into how compensation impacts recruitment, retention, and engagement.

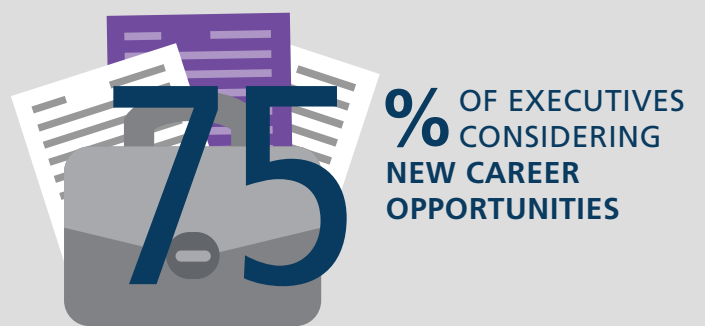


### COMPENSATION ALIGNMENT WHERE CHANGE IS NEEDED:



### TOP 3 COMPENSATION CHALLENGES:

- RETAINING EXECUTIVES WITH RIGHT SKILL SET
- BALANCING QUALITY AND FINANCIAL GOALS
- ATTRACTING EXECUTIVES WITH THE RIGHT SKILL SET



### TOP COMPENSATION FEATURES FOR EXECUTIVES

- 35% BENEFITS
- 28% PERFORMANCE BONUSES
- 27% RETIREMENT



CLICK TO READ THE FULL WHITE PAPER,  
2017 EXECUTIVE COMPENSATION INTELLIGENCE REPORT